

## LCP Corporate Investment Consulting

OCTOBER 2010

# *Pensions regulations and pension scheme obligations now represent a greater financial risk to sponsoring employers than ever before.*

The management of this risk should reflect the sponsor's overall funding policy. Taking a proactive role when investment policy is being set is key to managing pension scheme risk from a corporate perspective.

LCP Corporate Investment Consulting ensures that the investment arrangements of the pension scheme are understood by the corporate sponsor. In addition, we can enable the sponsor's views, and the effect of the scheme investment policy on the sponsor, to be fed into the trustees' decision making process at an early stage. This allows the trustees to make an informed decision that reflects the views of both parties.

LCP's corporate investment consulting services include:

- using innovative real-time modelling tools to help sponsors understand choices quickly – we understand that corporate sponsors have businesses to run and our modelling tools are designed to provide quick, efficient and effective advice;
- ensuring investment strategies are efficient – so that the investment arrangements address the real needs and are cost effective;
- proactive investment ideas at appropriate times when opportunities arise; and
- providing impartial and independent advice to help sponsors understand the investment solutions (and their costs) proposed by investment banks and fund managers to the company and/or the trustees.

### **Liaising with scheme trustees**

- Independent review of the investment consultant's advice to trustees
- Helping sponsors develop a stronger working relationship with the

*Ken Willis*

### **Partner**

Corporate Investment  
Consulting Practice

### **LCP**

*Corporate sponsors should consider their trustees' investment policy and link discussions on funding with the wider investment issues. This means being represented when investment policy is discussed.*

**The risks run by pension scheme trustees ultimately place a burden on the sponsor, which if not properly controlled, could affect materially the sponsor's overall business performance.**

trustees – whilst the overall responsibility for the investment decisions for a scheme ultimately rests with the trustees, our experience of working with trustees will help sponsors raise issues at an early stage in the most appropriate manner

- Providing sponsors with formal representation at trustees' discussions on investment policy
- Assisting in the preparation of the Statement of Investment Policies and Principles

**Contact Us**

To find out more about any of these services, please call your usual LCP contact. Alternatively, call Conor Daly, John Lynch or Martin Haugh on +353 (0)1 614 43 93 or visit our website: [www.lcpireland.com](http://www.lcpireland.com).



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*Tim Rogers*

**Corporate Treasurer**  
FTSE 100 company

*LCP's pragmatic approach has been invaluable in helping us understand the risks within our schemes and in delivering an optimal solution within a tight timeframe.*

LCP is a firm of financial, actuarial and business consultants, specialising in the areas of pensions, investment, insurance and business analytics.

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